



## AIMS/ERP Software Design Specifications – Modules and Contents

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### Overview

We prepared this list of the AIMS/ERP design specifications to convey an idea of the scope and magnitude of the specifications and design for the full ERP system design, development and implementation project performed for Alesis Corporation. The total volume of the design specifications numbered over 1,300 pages by the end of the project. Printed out, this is more than 2 ½ reams of paper. It is a large set of design specifications.

As with most systems, some functions are relatively simple. In this case there are also a number with quite complex specifications, for sophisticated, advanced functionality and internal logic. Writing this kind of specification is a little like writing an algebra text; details matter greatly. For example, the production/material scheduling program specification (34 pages) became a set of 11 inter-linked programs.

### Productivity and Speed

If one calculates an average number of days and hours worked during this project, then divides this value into the 1,300 pages, the result is an average of approximately 0.4 completed specification pages per hour for the duration of the project (28 months), including all other activities as well, such as user / management collaboration, managing the developer team, testing, implementation and project management and reporting.

We believe you will agree that this is a remarkable accomplishment, certainly in terms of creative output. And, you may want to leverage this creative resource in your own company's software development (hopefully accompanied by software design).

### Development Impact of Clear Specifications

It is difficult to convey the impact on developer efficiency, elapsed time and other development project variables from having specifications that are completely worked out in great detail before coding starts. The following comments are an effort to summarize this impact:

- **Very Efficient Development** - Since all programming / developer activity was guided by these highly detailed specifications, including data base design, screen layouts, and interactions with already present functions, the developer team did not have to spend significant time in conversation, white-board meetings, or making big changes to already-written code.
- **Clean Code** - As a result, each programmer could plan out the code structure he was going to write for a new function, then for the most part, just key the specific code in, knowing where he is going. The result

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was extraordinarily “clean” code, since the original structure, subroutines, calls to external functions, data base handling, variable names and the like was already defined clearly.

- **No Revisions to Prior Code** – Since I planned the entire system out in detail at the start, no major changes to previously developed, already in use functions was required for the entire project, even though it took over 2 years to get all the functions built and into use at Alesis. Even after the system was licensed to AIMS Software and sold to other companies, adding numerous new functions and modules, almost no revisions to previous code were required.
- **Efficient, Accurate Testing** – testing of code is a LOT easier when you know, in detail, what it is supposed to do. As a result, this development team became known as the “module of the month” club, since a whole group of functions, i.e., a module, was rolled out for the start of live use at 6 to 8 week intervals for the 2 ½ year duration of the project.

### Background

This project was performed over a twenty-eight month period in the early to mid-1990s. I (Paul Deis) wrote all of these, working with key users, managers, and others on the team in the process. I also concurrently managed the programming, testing, selected and managed the programmers, and oversaw the implementation and training process. Others on the team performed roles that were critical to the success of the project. The company nearly doubled in size while the system was being built.

In addition to the actual design specifications, we wrote additional specifications for many reports that are not included here, as well as all training aids and many of the written procedures written to support its successful implementation. Also, dozens of flow charts were generated to document how key functions work, and to support the specifications themselves. The specifications are designed to essentially serve multiple purposes:

- Communicate with key users what the programs functions were, and how they are intended to work before programming it.
- How one is to use the screen or report in the specifications.
- Direct the programmer in creating the new/modified functions.
- Guide testing and debugging of the new or modified functionality.
- Manage software changes through change notes in the specifications.

The system was developed by a small team of programmers using the Advanced Revelation toolset, at the time (and still is) the highest productivity development toolset we have ever worked with.

This system, which became known as AIMS/ERP, was eventually licensed by Alesis to AIMS Software, Inc, which further developed it in the process of selling licenses for its use to 10 customer companies before AIMS Software was closed in 2001. Newly designed functions, with hundreds more pages of specifications like these, were added in the same fashion described here, until shortly before the company was closed in 2001.

### Document Contents

To prepare this document, we copied the actual table of contents from the specification document for each module in the system. These are listed below the name of each module in unedited form, after the Modules and Contents summary, which lists each major module.

**Comment on Reports** - You may notice that there are few reports mentioned in the specifications. The programming toolset contained the fastest report generation tool ever created. A practiced user of it can create a simple report in about 15-20 seconds without knowing table or dictionary names. In addition, AIMS/ERP includes a Report Manager module (not specified here), which “wrapped around” this tool. As a result, most of the system’s over 350 reports were not specified, however, but developed directly in the report writing tools, then managed by the Report Manager module, which manages, displays menus, and otherwise physically controls and generates the reports.

### **Modules and Contents**

- Customers & Sales Maintenance
- Customer/Sales Orders Management
- Shipping Management
- Credit & Receivables Management
- Returns & Repair Orders
- Cost Management
- Engineering Management
- Inventory Management
- Work Order Management
- Purchasing Management
- Quality Management
- Production & Material Scheduling

#### **Customers & Sales Maintenance**

Customer Identification & Data Management.....

Sales Part Master Data Maintenance.....

Merchandise Price Maintenance.....

Spare Parts Price Table Maintenance.....

Spare Parts Catalog Build & Price Calculation.....

Codes & PopUp Window Data Maintenance.....

Services Master Maintenance.....

Merge Customer Data.....

Signature Password Initiation.....

#### **Customer/Sales Orders Management**

Order Header Entry/Maintenance - All Types.....

Order Entry Status Change Controls.....

Return/Repair Order Detail Entry/Maintenance.....

Spare Parts & Merchandise Order Type Detail Entry.....

Change Customer Order Status.....

Automatic Customer Order Release.....

Credit Override Approval of Unreleased Customer Orders.....

Reverse an Order Release.....

**Shipping Management**

Picking & Issuing Functions.....  
AIMS/ERP Pick, Staging, and Shipping Overview .....  
Pick/Issue Order To Staging .....  
Return From Staging to Inventory .....  
Staged Unit ID/SN to Carton ID.....  
Shipment Control & Authorization Functions.....  
Ship Staged Orders.....  
Ship Repair Order Units .....  
COD Tag Print Subprogram.....

**Credit & Receivables Management**

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Payment Application Logic .....  
AIMS/ERP Credit Control Summary.....  
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Customer Financial Profile Data Maintenance .....  
Age Group Maintenance .....  
Financial Status Maintenance .....  
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Direct Payment/Credit Entry & Application .....  
Payment Reversal Entry & Application.....  
Debit Memo Entry Window .....  
Customer Open Financial Data Retrieval Subprogram.....  
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Aged Accounts Receivables Report.....  
Customer Financial Inquiry .....  
Customer Credit Controls Report .....  
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Manual O/A Invoice Generation & Print .....  
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**Returns & Repair Orders**

Return & Repair Order Functions.....  
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Unit Fault Analysis & Disposition Entry.....  
Repair Order Move/Status Entry.....  
Repair Order Issue from Inventory.....  
Repair Order Return To Inventory.....  
Exchange a Returned Unit.....  
Repair Activity Entry to Repair Order.....  
Repair Order - Prepare Charges & Complete.....  
Change Unit ID on RO.....  
RO Expiration Function Summary.....  
RO Expiration Program.....  
RO Expiration Reversal.....  
Unit Exchange Functional Overview Notes.....  
Repair Reports.....  
Unreceived Return Authorizations.....  
Repair Work In Process.....  
Repaired Units to be Reviewed/Charged.....  
Completed Repaired Units Awaiting Shipment.....  
Repair Order Cost & Warranty Expense Detail.....  
Repair Order Sales & Margin Analysis Detail.....  
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Customer Unit Repair Report.....

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Part Master Cost Maintenance.....  
Work Center Labor Rate Maintenance.....  
Routing Master Cost Data Maintenance.....  
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Calculate Manufacturing Part Costs.....  
Reset Low Level Codes.....  
Copy Purchased Material Standard Costs.....  
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GL Interface - Production Material Receiving/PPV Report.....  
GL Interface - Outside Manufacturing Receiving/PPV Report.....  
GL Interface - Expense Purchase Order Receiving Report.....  
GL Interface - O/Mfg'd Subassy's WIP to Production Inv. at Mtl Std Cst .....  
GL Interface - O/Mfg'd Fin Gds WIP to FG Inventory at Full Standard Cost....  
GL Interface - Production Inv. to WIP Inventory Moves at Mat'l Std Cost.....  
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C/C & P/I System - Adjustment Transaction Generation/Entry & Report .....

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